

University of California, Berkeley
Intercollegiate Department of Athletics
Statement of Revenues and Expenditures
Year Ended June 30, 2011 (unaudited)

	Football	Men's Basketball	Women's Basketball	Other Men's Sports	Other Women's	Non-Program Specific	Grand Total
Operating revenues							
Ticket sales	\$12,197,934	\$ 2,731,442	\$ 136,254	\$ 68,237	\$ 66,278	\$ 753,515	\$15,953,660
Student fees	-	-	-	83,842	-	2,174,050	2,257,892
Guarantees	932,824	86,273	-	8,000	7,580	-	1,034,677
Contributions	996,255	278,421	124,765	2,125,185	1,229,326	3,372,913	8,126,865
Direct institutional support	782	-	-	-	-	8,247,176	8,247,958
NCAA/Conference distributions	6,237,685	2,571,341	69,429	204,550	282,343	815,673	10,181,021
Program/Novelty/Concessions	1,343,274	67,735	21,044	27,888	13,370	118,174	1,591,485
Sponsorships/Royalties	1,813,811	485,454	126,500	419,723	487,279	5,099,704	8,432,471
Sports camps	265,003	135,995	18,732	473,169	612,815	3,835	1,509,549
Endowment income	412,343	60,653	48,167	1,447,520	506,703	4,775,119	7,250,505
Other	129,608	552	84,960	144,335	46,015	251,500	656,970
Total operating revenues	<u>24,329,519</u>	<u>6,417,866</u>	<u>629,851</u>	<u>5,002,449</u>	<u>3,251,709</u>	<u>25,611,659</u>	<u>65,243,053</u>
Operating expenditures							
Athletic student aid	2,747,756	402,155	393,797	1,859,391	3,438,748	56,780	8,898,627
Guarantees	2,416,495	501,115	48,020	39,009	36,096	-	3,040,735
Coaches salaries	4,726,521	2,068,101	1,037,433	3,088,048	3,570,179	-	14,490,282
Administration salaries	862,282	204,466	199,585	187,583	78,219	11,654,757	13,186,892
Severance payments	-	-	9,406	-	-	39,333	48,739
Recruiting	394,298	103,938	89,398	131,328	200,447	25,150	944,559
Team travel	1,252,086	479,090	302,395	1,507,469	1,550,133	84,363	5,175,536
Equipment/Uniforms/Supplies	500,567	65,153	50,747	464,909	480,702	196,406	1,758,484
Game expenses	1,749,315	363,823	236,126	195,051	215,642	-	2,759,957
Fundraising/Marketing/Promotion	293,418	156,690	76,010	180,551	99,181	2,304,659	3,110,509
Sports camps	171,469	72,387	(10,352)	175,909	282,662	52,476	744,551
Direct facilities cost	5,854	2,436	25,505	71,500	60,226	1,756,120	1,921,641
Spirit groups	20,000	-	-	-	-	61,157	81,157
Medical expenses & insurance	28,425	1,290	621	33,471	26,452	1,079,623	1,169,882
Memberships/dues	330	400	925	12,998	15,731	1,404,510	1,434,894
Other	847,403	74,137	84,508	85,461	170,580	2,056,092	3,318,181
Sub-total operating expenditures	<u>16,016,219</u>	<u>4,495,181</u>	<u>2,544,124</u>	<u>8,032,678</u>	<u>10,224,998</u>	<u>20,771,426</u>	<u>62,084,626</u>
Transfers to institution	<u>1,383,165</u>	<u>397,185</u>	<u>24,429</u>	<u>61,117</u>	<u>68,355</u>	<u>458,225</u>	<u>2,392,476</u>
Total operating expenditures	<u>17,399,384</u>	<u>4,892,366</u>	<u>2,568,553</u>	<u>8,093,795</u>	<u>10,293,353</u>	<u>21,229,651</u>	<u>64,477,102</u>
Capital projects	-	-	-	-	-	28,011	28,011
Loan repayment	-	-	-	-	-	556,774	556,774
Excess/(Deficiency) of revenues over expenditures	<u>\$ 6,930,135</u>	<u>\$ 1,525,500</u>	<u>\$ (1,938,702)</u>	<u>\$ (3,091,346)</u>	<u>\$ (7,041,644)</u>	<u>\$ 3,797,223</u>	<u>\$ 181,166</u>